

Investing in RFID Seminar
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Putting RFID to Work

May 1, 2006



Picking Winners in a Crowded Field

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Putting RFID to Work



RFID Supply-Chain 100 Competitive Matrix

Source: Quan Ventures

Company	Country	Ticker	Chips/Tags	Readers	Printers	Networking	Software	Integration
Accenture	US	ACN						x
Accu-Sort - Danaher	US	DHR						x
Alien Technology	US	private	x	x				
Allixon International	US	AXCP.PK				x	x	x
Atmel	US	ATML	x					
Atos Origin	France	ATOVS.PA						x
Avery Dennison	US	AVY	x					
Avicon	US	private					x	
AWID	US	private		x				
AXCESS International	US	AXSI.OB	x			x		
BEA / ConnecTerra	US	BEAS				x	x	
BearingPoint	US	BE						x
Blue Vector	US	private				x		
Caen	Italy	private		x				
CapGemini	France	CAP.PA						x
Checkpoint Systems	US	CKP	x		x			
Cisco	US	CSCO				x		
Cypak	Sweden	private	x	x				
Datamars	Switzerland	private	x	x				x
Datamax - Dover	US	DOV			x			
Deister Electronic	Germany	private	x	x				
EM Marin - Swatch	Switzerland	UHR.VX	x	x				
Feig Electronics	Germany	private		x				
G2 Microsystems	Australia	private	x					
GlobeRanger	US	private				x	x	
Hana Microelectronics	Thailand	HANA.BK	x					
Hand Held Products	US	private		x				
HID - Assa Abloy	Sweden	ASSAB.ST		x				
IBM	US	IBM				x	x	x
ID Systems	US	IDSY					x	x
Identec Solutions	Austria	private		x			x	x
Impinj	US	private	x	x				
Infineon	Germany	IFX	x					
Intel (including Sirit JV)	US	INTC		x		x		
Intelleflex	US	private	x					
Intermec - Unova	US	UNA	x	x	x			x
LogicaCMG	UK	LOG.L						x
LXE - EMS Technology	US	EMLG		x				
Magellan Technology	Australia	private		x				
Manhattan Associates	US	MANH					x	x
Mannings	UK	private						x
Markem	US	private			x			
Metrologic	US	MTLG		x				
Microlise	UK	private					x	x
Microsoft	US	MSFT				x	x	
Moore - RR Donnelly	US	RRD	x		x			
Nashua	US	NSHA	x					

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Company	Country	Ticker	Chips/Tags	Readers	Printers	Networking	Software	Integration
NCR	US	NCR						x
Nokia	Finland	NOK						x
Nordic ID	Finland	private		x				
OAT Systems	US	private				x	x	
Omron	Japan	6645	x	x				
Oracle	US	ORCL				x	x	x
Paxar	US	PXR			x			
Philips	Netherlands	PHG	x					
Power Paper	Israel	private	x					
Printronic	US	PTNX			x			
Provia Software	US	private					x	
PSC	US	private		x				
Psion Teklogix	UK	PON.L		x	x		x	
Red Prairie	US	private					x	x
Reva Systems	US	private				x		
RF Code	US	private					x	
RF-IT Solutions	Austria	private				x		x
SAMSys	US	SMY.TO		x				
Sandtracker	New Zealand	private	x					
SAP	Germany	SAP				x	x	x
SAS	US	private					x	
Sato	Japan	6287			x			
Savi Technology	US	private	x	x		x	x	x
Sirit	US	SL.TO		x				
SkyeTek	US	private		x				
Sokymat - Assa Abloy	Sweden	ASSAB.ST	x					
ST Micro	France	STM	x					
STiD	France	private	x	x				
Stockway	Finland	private					x	
Sun Microsystems	US	SUNW					x	x
Sybase	US	SY				x	x	x
Symbol Technologies	US	SBL	x	x				
T3Ci	US	private					x	x
Tagsys	France	private	x	x				x
Texas Instruments	US	TXN	x	x				
ThingMagic	US	private		x				
Tibco	US	TIBX				x	x	
Toppan Printing	Japan	7911	x	x	x			
TR3	US	private					x	
TransCore	US	private	x	x				x
Trentstar	US	private					x	x
True Demand	US	private					x	
Tyco (Sensormatic)	US	TYC				x		
Unisys	US	UIS						x
UPM Rafsec	Finland	UPM	x					x
Verisign	US	VRSN				x	x	x
Viatrace	US	private					x	
Vue Technology	US	private					x	x
Wavetrend	UK	private	x	x			x	x
WJ Communications	US	WJCI		x				
X-ident - Trierenberg	Austria	private	x					x
Xterprise	US	private						x
Zebra Technologies	US	ZBRA			x			